# Trustees Annual Report 2018

## The twelve months ending on March 31st 2018 represented a year of outstanding success for Dornoch Heritage SCIO and all its constituent parts.

Leading the way was the Museum, where we saw a 43% increase in footfall, back over 5,000 visitors for the first time for a number of years. Income rose by an even greater amount, thanks in part to the successful implementation of the Gift Aid scheme and also due in part to the decision to start accepting card payments for sales and admissions. Visitor demand meant we extended our opening to seven days per week until the end of October, a decision only made possible by the efforts of our volunteers to staff reception during Lynne's absence towards the end of the season.

At the end of the season the Museum Committee decided to embark on 'Transformation 1' - an ambitious £25k project to upgrade the Museum, partly to tackle some short-comings identified during our Visit Scotland annual visit and partly to improve life for our volunteers, members and visitors.

Outside, the garden was tidied-up and the foundations laid for our new Labyrinth as part of the 'Fishy Tales' project. At the front of the museum new acquisitions in the shape of a plough and two Victorian street lights (formerly gas powered) were installed. New Museum signs were fitted and a replacement flag was purchased - all in the new corporate colours. Volunteers removed the moss from the car park and new lines were painted in time for the opening of the new season. Finally, thanks to a grant from the Dornoch Common Good Fund, replacement panels were purchased for the Dornoch Town Trail and a donation of £1,100 from the Heritage Society paid for the bases of the panels to be refurbished. The new panels were in place before Easter.

Inside the Museum, lighting was upgraded to low-energy LEDS bulbs (saving £185 per annum), all the computers were upgraded and the latest Windows operating software is now used throughout. At the same time we upgraded the database software used for our collection for the first time for over 10 years and upgraded our store room to create some much needed additional space. Finally, a new computerised point of sale system was installed which was well received by our volunteers, enough of whom attended a training course organised by DACIC for the Museum to now qualify as a World Host organisation.

The Heritage Society committee and our members continued to support the Museum financially, helping to raise funds from regular coffee mornings, the Christmas event and the ever-popular Taste of Burns Supper. Membership rose in the year by almost 15% and the attendances at the superb winter talk series (now kindly hosted in the Golf Club) were also up significantly.

Whilst a financial deficit of £11k in the year may not seem like a good performance, this is largely down to the repayment of the grant we received to install the solar panels, which means we can now benefit by £1,500 per annum from Feed in Tariff payments for the next 15 years. The rest is down to spending the Fishy Tales grant funding brought forward from last year and investment in the upgrade project.

Looking forward, the Trustees continue to plan for a financially sustainable future free from revenue grants. Central to this plan is an extension to the Museum to provide us with more space to do more things to generate more revenue. In the meantime, we continue to protect our 5\* Museum status, develop local partnerships for our outreach work and we are in the early stages of securing funding for a Longhouse excavation project, for programmes to involve children in local heritage and for the refurbishment of the Sherriff McCulloch monument at Evelix.

#### Many thanks for helping us to Keep the Dornoch Story Alive!

Jerry Bishop

Chair - Dornoch Heritage SCIO







# Our Performance 2017/18



| INCOME 2017/18 |         |  |  |
|----------------|---------|--|--|
| Donations      | £3,149  |  |  |
| Grants         | £12,677 |  |  |
| Fundraising    | £1,435  |  |  |
| Trading        | £20,110 |  |  |
| Feed In Tariff | £5,899  |  |  |
| Gift Aid       | £1,096  |  |  |
| Other          | £3,226  |  |  |
| TOTAL          | £47,592 |  |  |

| 0                                  | DH SCIO S | Surplus/Def | ecit     |
|------------------------------------|-----------|-------------|----------|
| £15,000 -<br>£10,000 -<br>£5,000 - | £2,052    | £10,109     |          |
| £-<br>-£5,000<br>-£10.000 -        | 2015/16   | 2016/17     | 2017/18  |
| -£15,000                           |           |             | -£11,579 |

| EXPENSES 20           | 17/18   |
|-----------------------|---------|
| Fundraising           | £1,000  |
| Trading               | £1,833  |
| Charitable Activities | £37,085 |
| Grant Repayment       | 15,974  |
| Governance            | £75     |
| Purchases             | £3,204  |
| TOTAL                 | £59,171 |





HISTORYLINKS 2017|18

- 1 5\* Museum
- 2 Staff Members
- 25 Volunteers
- Card Payments 235
- 381 Gift Aid donations
- 482 New items in collection
- **Museum Visitors** 5,027



·DORNOCH· **HERITAGE**·SOCIETY

- **Burns Supper** 1
- 2017|18
- Film & Fun evening 1
- **2** Coffee Mornings
- **Newsletters** 3
- Talks 7
- **Members** 202
- Raised for the Museum! £5,831

# Our People 2017/18









Trustee





Jerry Bishop VUNKS Trustee



Trustee









Fiona Macdonald HISTORYLINKS Volunteer



HISTORYLINKS Volunteer



Dr Elizabeth Ritchie HISTORYLINKS Volunteer



Volunteer











# ROYAL DORNOCH

## **Our Funders**

To whom we extend our grateful thanks







# Organisation Chart (at 31.3.18)

|     |            |    | <b>EDU</b> | ОТ | ГГО |
|-----|------------|----|------------|----|-----|
| BOA | <b>NRD</b> | UF | IRU        | 51 | EES |

Chair Treasurer/Secretary

Tony Rundle
Alison Davies O.B.E.

Jerry Bishop

Brian Munro

Elizabeth Oakes

Andrew Senior (co-opted)

| Historylinks | Museum sub-committee |
|--------------|----------------------|
|--------------|----------------------|

Chair Jerry Bishop Secretary/Treasurer Tony Rundle Alison Davies O.B.E. Heather Martin Jane Mason Graeme Muckart Dr. Elizabeth Ritchie Peter Wild

HC Representative Cllr Jim McGillivray

### Heritage Society sub-committee

| Chair                | Peter Wild       |
|----------------------|------------------|
| Minutes Secretary    | Elizabeth Oakes  |
| Membership Secretary | Fiona Macdonald  |
|                      | Anthea Bannatyne |
|                      | Shirley Fagg     |
|                      | Brian Munro      |
|                      | Annie Macdonald  |
|                      | Heather Martin   |
|                      |                  |
| Honorary Treasurer   | Tony Rundle      |

Curator Lynne Mahoney Curatorial Advisor Estelle Quick

BankersBank of ScotlandIndependent ExaminersVoluntary Groups - East SutherlandSolicitorsArthur & Carmichael

### **Dornoch Heritage SCIO**

Historylinks Museum The Meadows Dornoch IV25 3SF www.historylinks.org.uk Tel : (01862) 811275



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